

## NATIONAL NEWS FLASH



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## **NEW NAPTOSA COMMERCIAL BENEFIT!!!**

NAPTOSA is pleased to announce that it has entered into partnership with **KIA Motors** for purchases of new vehicles starting from 1 September 2021.

The partnership involves a special pricing offer to NAPTOSA members of cost plus 2% on all vehicles in the KIA range, plus a rebate, the value of which is dependent on the model purchased, to be used against the purchase of the new KIA vehicle (however, not in conjunction with any other promotion that may be running). The offer is based on the purchase being financed through the KIA vehicle financing scheme. In the case of a cash purchase, the dealership would need to approach the KIA fleet division to determine what offer would be applicable.

Further details on issues such as warranty, service plan, road side assistance, Kia care programme and monthly repayment costs (based on a zero deposit) are obtainable from NAPTOSA provincial offices and KIA dealerships. Information is also available on NAPTOSA's website (see KIA banner under "Commercial benefits" on the "Membership" web page)

To ensure that transactions are not hampered by proof that a purchaser is a NAPTOSA member, it has been arranged that KIA dealerships would contact NAPTOSA Head Office for such verification.

Please note that KIA requires a 3-month waiting period for new NAPTOSA members before they would be eligible to participate in the scheme.

Should a member experience any difficulties at a participating dealership with regard to the offer, he/she should contact NAPTOSA Head Office who will take up the matter with KIA.

We trust that NAPTOSA members will keep this benefit in mind when contemplating purchasing a new vehicle.

B.L. MANUEL EXECUTIVE DIRECTOR